GRAND CENTRAL PARTNERSHIP, INC.
GRAND CENTRAL DISTRICT
MANAGEMENT ASSOCIATION, INC.

COMBINED FINANCIAL STATEMENTS
AND
AUDITORS' REPORT

JUNE 30, 2023 AND 2022

GRAND CENTRAL PARTNERSHIP, INC. GRAND CENTRAL DISTRICT MANAGEMENT ASSOCIATION, INC.

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INDEPENDENT AUDITORS' REPORT

To: The Board of Directors of Grand Central Partnership, Inc. **Grand Central District Management** Association, Inc.

Opinion

We have audited the combined financial statements of Grand Central Partnership, Inc. and Grand Central District Management Association, Inc. (both nonprofit organizations), which comprise the combined statements of financial position as of June 30, 2023 and 2022, and the related combined statements of activities, expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying combined financial statements referred to above present fairly, in all material respects, the financial position of Grand Central Partnership, Inc. and Grand Central District Management Association, Inc. as of June 30, 2023 and 2022, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Grand Central Partnership, Inc. and Grand Central District Management Association, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Grand Central Partnership, Inc.'s and Grand Central District Management Association, Inc.'s ability to continue as a going concern for one year after the date that the combined financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they could reasonably be expected to influence the judgment made by a reasonable user based on these combined financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Grand Central Partnership, Inc.'s and Grand Central District Management Association, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness
 of significant accounting estimates made by management, as well as evaluate the
 overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Grand Central Partnership, Inc.'s and Grand Central District Management Association, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Skody Scot & Company, CPAS, P.C.

New York, NY October 16, 2023

GRAND CENTRAL PARTNERSHIP, INC. GRAND CENTRAL DISTRICT MANAGEMENT ASSOCIATION, INC. COMBINED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2023 AND 2022

| | 2023 | 2022 |
|---|---|---|
| ASSETS | | |
| Cash Program revenue receivable Investments Prepaid expenses Property and equipment, net Right-of-use asset - operating leases Security deposits Total assets | \$ 5,782,153 179,509 2,895,551 380,432 2,088,757 6,063,314 116,780 \$ 17,506,496 | \$ 1,819,928 246,102 4,748,492 490,806 3,484,616 6,535,825 116,303 \$ 17,442,072 |
| LIABILITIES AND N | ET ASSETS | |
| Liabilities: Accounts payable and accrued expenses Deferred income Lease liability - operating leases Total liabilities | \$ 414,310 86,295 6,333,328 6,833,933 | \$ 770,582 113,412 6,756,482 7,640,476 |
| Commitments and contingencies (see notes) | | |
| Net Assets: Without donor restrictions With donor restrictions | 10,595,716 76,847 | 9,699,749 101,847 |
| Total net assets | 10,672,563 | 9,801,596 |
| Total liabilities and net assets | \$ 17,506,496 | \$ 17,442,072 |

See accompanying notes to the combined financial statements.

GRAND CENTRAL PARTNERSHIP, INC. GRAND CENTRAL DISTRICT MANAGEMENT ASSOCIATION, INC. COMBINED STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2023 AND 2022

| | | 2023 | | 2022 | | | |
|--|---------------|--------------|---------------|---------------|--------------|---------------|--|
| | Without Donor | With Donor | | Without Donor | With Donor | | |
| | Restrictions | Restrictions | Total | Restrictions | Restrictions | Total | |
| Support and Revenues: | | | | | | | |
| Assessment revenue | \$ 12,709,372 | \$ - | \$ 12,709,372 | \$ 12,709,372 | \$ - | \$ 12,709,372 | |
| Program service income | 448,088 | - | 448,088 | 421,733 | - | 421,733 | |
| Contributions | 11,750 | - | 11,750 | 2,040 | 75,000 | 77,040 | |
| Pershing Square rental income, net | 196,286 | - | 196,286 | 610,717 | - | 610,717 | |
| Special events: | | | | | | | |
| Event income | 256,428 | - | 256,428 | - | - | - | |
| Less: related direct costs | (209,303) | - | (209,303) | - | - | - | |
| Net special event income | 47,125 | | 47,125 | - | | | |
| Investment return | 201,509 | - | 201,509 | (81,794) | - | (81,794) | |
| Net assets released from restriction: | , | | • | | | (, , | |
| Satisfaction of purpose restrictions | 25,000 | (25,000) | | 20,000 | (20,000) | | |
| Total support and revenues | 13,639,130 | (25,000) | 13,614,130 | 13,682,068 | 55,000 | 13,737,068 | |
| Expenses: | | | | | | | |
| Program Expenses: | | | | | | | |
| Public safety | 3,119,418 | - | 3,119,418 | 3,084,398 | - | 3,084,398 | |
| Sanitation | 3,616,538 | - | 3,616,538 | 3,501,866 | - | 3,501,866 | |
| External affairs | 874,511 | - | 874,511 | 1,121,594 | - | 1,121,594 | |
| District-wide maintenance | 2,447,531 | - | 2,447,531 | 2,319,296 | - | 2,319,296 | |
| Horticulture | 522,397 | - | 522,397 | 397,123 | - | 397,123 | |
| Social services | 279,132 | - | 279,132 | 258,194 | - | 258,194 | |
| Tourist greeters | 272,634 | - | 272,634 | 267,575 | - | 267,575 | |
| Total program expenses | 11,132,161 | | 11,132,161 | 10,950,046 | | 10,950,046 | |
| Supporting Services: | | | | | | | |
| Management and general | 1,611,002 | - | 1,611,002 | 1,760,819 | - | 1,760,819 | |
| Total expenses | 12,743,163 | | 12,743,163 | 12,710,865 | - | 12,710,865 | |
| Increase/(Decrease) in net assets | 895,967 | (25,000) | 870,967 | 971,203 | 55,000 | 1,026,203 | |
| Net assets, beginning of year - restated | 9,699,749 | 101,847 | 9,801,596 | 8,728,546 | 46,847 | 8,775,393 | |
| Net assets, end of year | \$ 10,595,716 | \$ 76,847 | \$ 10,672,563 | \$ 9,699,749 | \$ 101,847 | \$ 9,801,596 | |

See accompanying notes to the combined financial statements.

GRAND CENTRAL PARTNERSHIP, INC. GRAND CENTRAL DISTRICT MANAGEMENT ASSOCIATION, INC. COMBINED STATEMENT OF EXPENSES YEAR ENDED JUNE 30, 2023

| | Program Expenses | | | | | | Supporting Services | | | |
|----------------------------------|------------------|--------------|---------------------|------------------------------|--------------|--------------------|------------------------|------------------|-------------------------|-------------------|
| | Public Safety | Sanitation | External Affairs | District-wide Maintenance | Horticulture | Social Services | Tourist Greeters | Total Program | Management & General | Total Expenses |
| Personnel costs: | | | | | | | | | | |
| Salaries staff | \$ 534,296 | \$ 534,296 | \$ 341,126 | \$ 268,274 | \$ 109,413 | \$ 107,073 | \$ 164,487 | \$ 2,058,965 | \$ 774,171 | \$ 2,833,136 |
| Hourly staff | 1,447,756 | 1,691,061 | 4,514 | 569 | - | - | 35,622 | 3,179,522 | - | 3,179,522 |
| Payroll taxes/benefits | 640,166 | 770,918 | 75,002 | 57,542 | 17,671 | 20,534 | 52,178 | 1,634,011 | 140,097 | 1,774,108 |
| Total personnel costs | 2,622,218 | 2,996,275 | 420,642 | 326,385 | 127,084 | 127,607 | 252,287 | 6,872,498 | 914,268 | 7,786,766 |
| Other expenses: | | | | | | | | | | |
| Depreciation & amortization | _ | - | _ | 1,305,214 | - | - | _ | 1,305,214 | 23,998 | 1,329,212 |
| Donations to other organizations | - | - | _ | - | - | 28,825 | - | 28,825 | - | 28,825 |
| Dues, memberships & permits | 254 | 4 | 38,801 | 4 | - | - | - | 39,063 | 13,433 | 52,496 |
| Insurance | 186,181 | 169,438 | 51,386 | 114,434 | 20,677 | - | 15,021 | 557,137 | 69,061 | 626,198 |
| Maintenance | 5,652 | 4,032 | 1,510 | 50,996 | - | - | 233 | 62,423 | 2,764 | 65,187 |
| Office expenses | 26,243 | 26,992 | 12,248 | 2,285 | 1,109 | 718 | 2,313 | 71,908 | 22,798 | 94,706 |
| Outside contractors | 73,995 | 149,500 | 237,712 | 515,122 | 194,825 | 121,777 | - | 1,292,931 | 55,499 | 1,348,430 |
| Professional fees | 3,452 | 3,194 | 92,891 | 653 | - | - | - | 100,190 | 59,460 | 159,650 |
| Rent and utilities | 184,564 | 184,565 | - | 46,332 | - | - | - | 415,461 | 410,950 | 826,411 |
| Supplies | 8,591 | 74,465 | 4,572 | 78,443 | 178,233 | - | 1,104 | 345,408 | 12,468 | 357,876 |
| Telephone & communications | 7,769 | 7,795 | 5,132 | 7,406 | 443 | 205 | 1,676 | 30,426 | 6,771 | 37,197 |
| Travel and meetings | 499 | 278 | 9,617 | 257 | 26 | - | - | 10,677 | 19,532 | 30,209 |
| Total expenses | \$ 3,119,418 | \$ 3,616,538 | \$ 874,511 | \$ 2,447,531 | \$ 522,397 | \$ 279,132 | \$ 272,634 | \$ 11,132,161 | \$ 1,611,002 | \$ 12,743,163 |

GRAND CENTRAL PARTNERSHIP, INC. GRAND CENTRAL DISTRICT MANAGEMENT ASSOCIATION, INC. COMBINED STATEMENT OF EXPENSES YEAR ENDED JUNE 30, 2022

| | Program Expenses | | | | | | Supporting Services | | | |
|-----------------------------|------------------|--------------|---------------------|------------------------------|--------------|--------------------|------------------------|------------------|-------------------------|-------------------|
| | Public Safety | Sanitation | External Affairs | District-wide Maintenance | Horticulture | Social Services | Tourist Greeters | Total Program | Management & General | Total Expenses |
| Personnel costs: | | | | | | | | | | |
| Salaries staff | \$ 601,013 | \$ 599,772 | \$ 563,035 | \$ 300,575 | \$ 126,164 | \$ 104,619 | \$ 161,395 | \$ 2,456,573 | \$ 946,577 | \$ 3,403,150 |
| Hourly staff | 1,447,071 | 1,738,255 | 4,091 | - | - | - | 36,966 | 3,226,383 | - | 3,226,383 |
| Payroll taxes/benefits | 655,872 | 709,079 | 119,128 | 58,547 | 18,685 | 19,676 | 51,586 | 1,632,573 | 157,730 | 1,790,303 |
| Total personnel costs | 2,703,956 | 3,047,106 | 686,254 | 359,122 | 144,849 | 124,295 | 249,947 | 7,315,529 | 1,104,307 | 8,419,836 |
| Other expenses: | | | | | | | | | | |
| Depreciation & amortization | - | - | - | 1,361,258 | - | - | - | 1,361,258 | 23,998 | 1,385,256 |
| Dues, memberships & permits | - | - | 25,878 | - | - | - | - | 25,878 | 12,985 | 38,863 |
| Insurance | 118,361 | 129,710 | 36,264 | 89,243 | 15,988 | - | 13,200 | 402,766 | 48,506 | 451,272 |
| Interest | - | - | - | 60,124 | - | - | - | 60,124 | - | 60,124 |
| Maintenance | 3,372 | 3,372 | 1,780 | 44,828 | - | - | - | 53,352 | 3,291 | 56,643 |
| Office expenses | 17,666 | 20,356 | 13,462 | 1,986 | 1,003 | 647 | 2,349 | 57,469 | 14,246 | 71,715 |
| Outside contractors | 58,602 | 69,166 | 240,729 | 303,336 | 141,196 | 133,039 | - | 946,068 | 67,369 | 1,013,437 |
| Professional fees | 9,791 | 3,915 | 100,995 | 7,830 | - | - | - | 122,531 | 45,983 | 168,514 |
| Rent and utilities | 161,210 | 161,210 | - | 43,814 | - | - | - | 366,234 | 419,118 | 785,352 |
| Supplies | 2,855 | 59,171 | 1,931 | 40,200 | 93,578 | - | 409 | 198,144 | 9,000 | 207,144 |
| Telephone & communications | 7,747 | 7,672 | 5,447 | 7,331 | 396 | 208 | 1,655 | 30,456 | 6,837 | 37,293 |
| Travel and meetings | 838 | 188 | 8,854 | 224 | 113 | 5 | 15 | 10,237 | 5,179 | 15,416 |
| Total expenses | \$ 3,084,398 | \$ 3,501,866 | \$ 1,121,594 | \$ 2,319,296 | \$ 397,123 | \$ 258,194 | \$ 267,575 | \$ 10,950,046 | \$ 1,760,819 | \$ 12,710,865 |

GRAND CENTRAL PARTNERSHIP, INC. GRAND CENTRAL DISTRICT MANAGEMENT ASSOCIATION, INC. COMBINED STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2023 AND 2022

| | 2023 | 2022 |
|---|-----------------------|----------------------------|
| Cash flows from operating activities: | | |
| Increase/(decrease) in net assets | \$ 870,967 | \$ 1,026,203 |
| Adjustments for non-cash items included in operating activities: | | |
| Depreciation and amortization Amortization of bond premium | 1,395,859 - | 1,451,903 (20,118) |
| Amortization of right of use asset Investment (gain)/loss | 472,511 47,856 | 349,227 143,461 |
| Changes in assets and liabilities: Program revenue receivable | 66,593 | (172,244) |
| Prepaid expenses Security deposits | 110,374 (477) | (82,328) |
| Accounts payable and accrued expenses Deferred income | (356,272) (27,117) | 116,157 (4,988) |
| Payment of operating lease liabilities | (423,154) | (358,025) |
| Net cash provided/(used) by operating activities | 2,157,140 | 2,449,248 |
| Cash flows from investing activities: | | |
| Investment in certificates of deposit Redemption of certificates of deposit | - 1,805,085 | (3,784,000) 740,000 |
| Net cash provided/(used) by investing activities | 1,805,085 | (3,044,000) |
| Cash flows from financing activities: (Increase)/decrease in funds held by bond trustee Repayment of bond principal | - - | 1,026,105 (1,935,000) |
| Net cash provided/(used) by financing activities | | (908,895) |
| Net increase/(decrease) in cash | 3,962,225 | (1,503,647) |
| Cash at beginning of year | 1,819,928 | 3,323,575 |
| Cash at end of year | \$ 5,782,153 | \$ 1,819,928 |
| Supplemental information: Interest paid Recognition of operating leases | \$ <u>-</u> - | \$ 108,499 3,487,571 |

See accompanying notes to the combined financial statements.

Note 1 - Summary of Significant Accounting Policies

Grand Central Partnership, Inc.

Grand Central Partnership, Inc. (GCP), a not-for-profit organization, was incorporated in the State of New York in 1985. GCP is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal, state or local income taxes has been recorded. The Organization does not believe its financial statements contain any uncertain tax positions. GCP primarily receives its support from promotional program service revenue, lease revenues from an economic development project and general contributions.

Grand Central District Management Association, Inc.

Grand Central District Management Association, Inc. (GCDMA), a not-for-profit organization, was incorporated in the State of New York in 1988. GCDMA is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal, state or local income taxes has been recorded. The Organization does not believe its financial statements contain any uncertain tax positions. GCDMA primarily receives its support from a real estate special assessment levied by The City of New York (City) on properties located in the Grand Central Business Improvement District (BID), and from several organizations, which are not legally or otherwise required to make special assessment payments, but voluntarily choose to make such payments. The GCDMA district is comprised of 70 square blocks with irregular boundaries running from East 35th Street to East 54th Street, and from Second Avenue to Fifth Avenue.

Combined Financial Statements

Due to their close organizational relationship, including common management and overlapping Boards of Directors, it has been deemed appropriate to prepare combined financial statements of GCP and GCDMA (referred to collectively as "the Organization"). GCP and GCDMA do not separately record and account for their financial transactions. The Organization maintains its books and records on a combined basis.

Basis of Accounting

The combined financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Use of Estimates

Management uses estimates and assumptions in preparing the combined financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

Note 1 - Summary of Significant Accounting Policies (Continued)

Major Programs

The Organization's seven major programs include the following: Sanitation -Maintaining clean streets/curbs, litter and graffiti removal; Public Safety - Providing increased public security through a combination of uniformed officers and a working relationship with the New York City Police Department and other public and private law enforcement; Tourist Greeters - Providing information, brochures and maps, and tours to visitors, workers, residents and others, at multiple locations in the district; External Affairs -Promoting the district through corporate communications, social media and public relations campaigns; retail and commercial business support; marketing; sponsorship opportunities and special events; and the compilation of demographic and other key data about the Midtown East neighborhood; District-Wide Maintenance - Improving and maintaining the overall appearance of the district by installing streetscape amenities such as public furniture and street lighting, and the cost of financing those improvements; Horticulture -Enhancing the district through plantings and decorations; and the Organization also supports Social Services - Contracting with a homeless outreach organization to provide at-risk individuals with crisis intervention services such as emergency medical and mental health assistance, food, clothing, and temporary and long-term housing.

Receivables

Receivables that are expected to be collected within one year are recorded at their net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of estimated future cash flows. All receivables are expected to be collected within one year and as such have been stated at their net realizable value with no allowance for uncollectible receivables.

Investments

All investments are measured at fair value on a recurring basis and are reported at their fair values as of June 30, 2023 and 2022, in the combined statements of financial position.

Property and Equipment

The Organization capitalizes certain property and equipment with estimated lives of three years or more. Property and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation of property and equipment is computed by the straight-line method over estimated useful lives ranging from three to thirty years. Leasehold improvements are amortized by the straight-line method over the life of the improvement or the term of the lease, whichever is shorter. Expenditures for repairs and maintenance are charged as an expense, and major renewals and betterments are capitalized.

Note 1 - <u>Summary of Significant Accounting Policies (Continued)</u>

Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. This classification includes net assets designated by the board or management for a specified purpose.

Net Assets With Donor Restrictions - Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature (endowment), where the donor stipulates those resources be maintained in perpetuity.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the combined statements of activities and in the combined statements of expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include salaries and related expenses based on estimated time and effort and rent, insurance, and other expenses based on usage. The Organization classifies expenses, which are not directly related to a specific program, as Management and General expenses.

Lease Liability and Right-of-Use Asset

The Organization entered into multiple operating lease agreements for office space and retail space to obtain right of use (ROU) assets. Each lease liability and ROU asset represent its lease obligations and rights to use the leased asset over the period of the lease and are recognized when the Organization enters into the lease. The lease payments are discounted using a rate determined when the lease is recognized. Since most of the Organization's leases do not provide an implicit rate, the Organization uses its incremental borrowing rate based on the information available at the commencement date in determining the present value of lease payments. The related operating lease ROU asset may differ from the operating lease liability due to deferred or prepaid lease payments and lease incentives. The Organization has elected to apply the short-term lease exception to all leases with a term of one year or less.

Note 1 - <u>Summary of Significant Accounting Policies (Continued)</u>

Revenue Recognition

The real estate assessment levied by the City is recorded by the Organization when earned. The City remits these assessments to the Organization in two installments. An allowance for doubtful accounts is not provided because all assessments are received in the current year. Assessment billing errors are recorded as a direct reduction of assessment revenue.

Program service revenue relates to fees received in exchange for program services and mainly includes payments in lieu of assessments, promotional fees, and maintenance fees. Revenue is recognized ratably over time as the service is provided, risks and rewards transfer, and all performance obligations are considered satisfied. Any revenue received which has not been earned is recorded as deferred income.

The Organization recognizes contributions when cash and other financial assets, nonfinancial assets/services, or unconditional promises to give are received. Conditional promises to give, which have a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Amounts received prior to the meeting of these conditions are reported as refundable advances in the combined statements of financial position. As of June 30, 2023 and 2022, the Organization did not have any conditional pledges that were not recognized.

All contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted for a purpose by the donor are reported as support with donor restrictions and increases in net assets with donor restrictions. Contributions received with donor restrictions that are met in the same reporting period are reported as support without donor restrictions and increases in net assets without donor restrictions. When a restriction expires (either a stipulated time period ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions.

Investment income is recognized when earned. Investment income and gains restricted by donors are reported as increases in net assets without donor restrictions if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Pershing Square rental income is recognized ratably over time as the license is provided, risks and rewards transfer, and all performance obligations are considered satisfied. Any revenue received which has not been earned is recorded as deferred income.

The Organization receives special events revenue which contains both an exchange component and a conditional contribution component. Both components are recognized when the event takes place. Any revenue received in advance of the event is recorded as deferred revenue.

Note 2 - Fair Value Measurement of Investments

The Financial Accounting Standards Board (FASB) requires enhanced disclosures about investments that are measured and reported at fair value. FASB establishes a hierarchal disclosure framework which prioritizes and ranks the level of market price observability used in measuring investments at fair value. Market price observability is impacted by a number of factors, including the type of investment and the characteristics specific to the investment. Investments with readily available active quoted prices, or for which fair value can be measured from actively quoted prices, generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1: Investments falling within Level 1 of the fair value hierarchy are valued using inputs based upon quoted prices in active markets for identical investments. Investments that are typically included in Level 1 are listed equity securities, publicly traded mutual funds, and exchange-traded funds.

Level 2: Investments falling within Level 2 of the fair value hierarchy are valued using significant observable inputs other than prices quoted in active markets. Examples of Level 2 inputs are model-driven prices, quoted prices for similar investments in active markets, and quoted prices for identical or similar investments in inactive markets. Investments that are typically included in Level 2 are municipal bonds, corporate bonds, and government debt securities.

Level 3: Investments falling within Level 3 of the fair value hierarchy are valued using methodology that is unobservable and significant to the fair value measurement. Level 3 inputs require significant management judgment or estimation. Investments that are typically included in this category are investments in limited partnerships, and investments in private companies or unregistered securities.

The investment's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

As of June 30, 2023 and 2022, all of the Organization's investments fall within Level 2 of the fair value hierarchy.

Management determines the fair value measurement valuation policies and procedures, including those for Level 3 recurring and nonrecurring measurements. The Organization's Board of Directors assesses and approves these policies and procedures. At least annually, Management: (1) determines if the current valuation techniques used in fair value measurements are still appropriate, and (2) evaluates and adjusts the unobservable inputs used in the fair value measurements based on current market conditions and third-party information.

The Organization recognizes transfers between levels in the fair value hierarchy at the end of the reporting period.

Note 3 - Concentrations

The Organization maintains its cash and investments in various accounts. The Federal Deposit Insurance Corporation (FDIC) insures bank deposits up to \$250,000 per financial institution. The Securities Investor Protection Corporation insures cash and securities, including money market funds, up to \$500,000 per financial institution. At times, the balances of the accounts may have exceeded the insured limits during the years ended June 30, 2023 and 2022.

Note 4 - Property and Equipment

Property and equipment by major class consisted of the following at June 30, 2023 and 2022:

| | 2023 | 2022 |
|--|----------------------|------------------|
| District public furniture and fixtures | \$38,450,586 | \$38,450,586 |
| Equipment | 146,257 | 146,257 |
| Furniture and fixtures | 212,893 | 212,893 |
| Leasehold improvements | 556,672 | 556,672 |
| Pershing leasehold improvements | <u>1,729,934</u> | <u>1,729,934</u> |
| | 41,096,342 | 41,096,342 |
| Less: Accumulated depreciation | | |
| and amortization | <u>(39,007,585</u>) | (37,611,726) |
| | \$ 2,088,757 | \$ 3,484,616 |

Note 5 - Investments

Investment in long-term bank notes includes the following fair values and unrealized appreciation/(depreciation) at June 30, 2023 and 2022:

| | 2023 | 2022 |
|--|--------------|--------------|
| Fair market value (Level 2) | \$ 2,895,551 | \$ 4,748,492 |
| Cost | 3,052,815 | 4,846,000 |
| Unrealized appreciation/(depreciation) | \$(157,264) | \$(97,508) |

Note 6 - Pension Plan

In 2005, the Organization adopted a deferred compensation plan, which allows matching up to 2% of participant's salary. Organization contributions to the plan for the fiscal years ended June 30, 2023 and 2022, amounted to \$49,289 and \$49,014, respectively.

Note 7 - Fundraising Expenses

The Organization conducted activities that included direct solicitations for sponsorships (fundraising). However, the costs of personnel conducting those sponsorship activities were immaterial and not separately stated.

Note 8 - Leases

Operating Leases

The Organization leases space under several non-cancelable operating leases that are set to expire at various times through fiscal year 2032. As of June 30, 2023, the maturities of lease liabilities are as follows:

| Year ended June 30, 2024 | \$ 787,865 |
|------------------------------------|---------------------|
| 2025 | 804,275 |
| 2026 | 758,556 |
| 2027 | 763,219 |
| 2028 | 780,772 |
| Thereafter | 3,252,024 |
| Total lease payments | 7,146,711 |
| Less: Imputed interest | <u>(813,383</u>) |
| Present value of lease liabilities | <u>\$ 6,333,328</u> |

The following summarizes the weighted average lease term and discount rate for operating leases as of June 30, 2023 and 2022:

| | 2023 | 2022 |
|---------------------------------------|-----------|----------|
| Weighted average remaining lease term | 9.7 years | 11 years |
| Weighted average discount rate | 3.25% | 3.25% |

One lease contains a renewal option. The Organization did not include the renewal option in the establishment of the lease term because it is not reasonably certain that the Organization will exercise it. One lease agreement includes variable payments based on a percentage of operating income, which were not determinable at the lease commencement and are not included in the measurement of the lease asset and liability.

The following summarizes the line items in the combined statements of activities which include the components of lease expenses for the years ended June 30, 2023 and 2022:

| | 2023 | 2022 |
|---------------------------------------|------------|------------|
| Operating lease expenses included in: | | |
| Program expenses | \$ 367,279 | \$ 285,179 |
| Management and general expenses | 386,847 | 380,783 |
| Pershing Square rental income, net | 75,000 | 75,000 |
| Total operating lease expenses | \$ 829,126 | \$ 740,962 |

Note 8 - <u>Leases (Continued)</u>

Pershing Square Operating Sublease

In September 1995, GCP entered into an agreement with the New York City Economic Development Corporation to assume the lease of retail space under the Pershing Square viaduct for the purpose of developing a first-class restaurant. This lease agreement was amended in June 2001 and again in July 2022. In April 1997, GCP entered into a sublease with a subtenant, which was modified in October 1999 and in June 2022. The lease and sublease both have provisions for additional rents based on a percentage of operating income. In the first quarter of FY2023, the Organization entered into a Sublease Modification with subtenant, and a modification of the Main Lease with the City of New York, lease documents that would impact payments attributed to certain periods of year that ended June 30, 2022. The sublease modification addressed subtenant rent and PILOT receivables retroactive to October 1, 2021, the reduction of subtenant's base rent, and changed the schedule for subtenant payments of percentage rent. The sublease modification also extended the Sublease through August 15, 2025. The Main Lease modification changed the schedule for the payment of Residual Subrents by GCP to the City. Receipt of all payments related to the Sublease and Main Lease occurred in FY2023. As of June 30, 2023, the minimum aggregate annual rental commitments and subtenant commitments are as follows:

| | Organization | S | ubtenant |
|--------------------------|-------------------|----|-----------------|
| | <u>Commitment</u> | Co | <u>mmitment</u> |
| Year ended June 30, 2024 | \$ 75,000 | \$ | 300,000 |
| 2025 | 75,000 | | 300,000 |
| 2026 | 12,500 | | 37,500 |

Net rental income for the years ended June 30, 2023 and 2022 is comprised of the following:

| | 2023 | 2022 |
|-------------------------------|--------------------|--------------------|
| Sublease base rental income | \$ 300,000 | \$ 225,000 |
| One time license fee | - | 437,417 |
| Taxes billed and other income | 399,677 | 267,001 |
| Less: Lease base rent | (75,000) | (56,250) |
| Lease additional rent | (246,352) | (60,805) |
| Amortization of improvements | (66,647) | (66,647) |
| Taxes and other expenses | (<u>115,392</u>) | (<u>134,999</u>) |
| Net rental income | \$ <u>196,286</u> | \$ <u>610,717</u> |

Note 9 - Net Assets With Donor Restrictions

As of June 30, 2023 and 2022, net assets with donor restrictions are available as follows:

| | 2023 | 2022 |
|--------------------|--------------|---------------|
| Centerline project | \$ 76,847 | \$ 76,847 |
| Homeless outreach | | 25,000 |
| | \$ 76,847 | \$ 101,847 |

Note 10 - Liquidity and Availability of Financial Assets

The Organization regularly monitors liquidity required to meet its operating needs and other obligations as they come due. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities to be general expenditures. Amounts available for general expenditures over a 12-month period include donor-restricted amounts that are available for ongoing programmatic and support expenditures.

The following reflects the Organization's financial assets, as of June 30, 2023 and 2022, reduced by amounts not available for general use within one year because of contractual, donor-imposed, or internal restrictions and designations:

| | 2023 | 2022 |
|--|---------------------|---------------------|
| Financial assets: | | |
| Cash | \$ 5,782,153 | \$ 1,819,928 |
| Receivables | 179,509 | 246,102 |
| Investments | 2,895,551 | 4,748,492 |
| Total financial assets | 8,857,213 | 6,814,522 |
| Less those unavailable for general expenditures | | |
| within one year | | |
| Financial assets available to meet cash needs for general expenditures within one year | \$ <u>8,857,213</u> | \$ <u>6,814,522</u> |

Note 11 - Bonds Payable

In 1994, GCDMA issued \$29,855,000 in <u>Capital Improvement Refunding Bonds-Series 1994</u> (Series 1994 Bonds) to refinance <u>Capital Improvement Bonds-Series 1992</u> (Series 1992 Bonds) which were issued to finance various street improvements within the District. In January 2002, the Series 1992 Bonds were called for \$27,336,000, and in January 2003 the remaining bonds were repaid.

In February 2004, GCDMA issued \$26,545,000 in <u>Capital Improvement Refunding Bonds-Series 2004</u> (Series 2004 Bonds) to refund \$28,646,000 of the Series 1994 Bonds (the Refunded Bonds). In connection with these bonds, GCDMA incurred issuance costs of \$893,900, which were amortized over the life of the debt. Proceeds of the Series 2004 Bonds, together with other available funds of the Series 1994 Bonds, were deposited with the trustee and used to (a) pay the Refunded Bonds and related costs of the Series 2004 Bonds; and (b) pay the costs of remaining street improvements. This series allowed redemption in January 2014, and the GCDMA exercised this option.

In December 2013, GCDMA issued \$13,590,000 in Capital Improvement Refunding Bonds - Series 2013 (Series 2013 Bonds) at a premium of \$1,296,334. The Series 2013 Bonds were issued for the purpose of refunding \$14,660,000 of the Series 2004 Bonds. This series has no early redemption provision. In connection with the Series 2013 Bonds, GCDMA incurred issuance costs of \$193,287, which were amortized over the life of the debt. The bonds were repaid in full during the year ended June 30, 2022.

Note 12 - Revenue from Contracts with Customers

Detail of revenue from contracts with customers during the years ended June 30, 2023 and 2022, is as follows:

| <u>2023</u> | 2022 |
|-------------------|--|
| \$ 174,482 | \$ 177,223 |
| 273,606 | 244,510 |
| 47,125 | - |
| | |
| 300,000 | 662,417 |
| <u>(103,714)</u> | (51,700) |
| 196,286 | 610,717 |
| | \$ 174,482 273,606 47,125 300,000 (103,714) |

The following table provides information about significant changes in the deferred income related to contracts with customers for the years ended June 30, 2023 and 2022:

| | | 2023 | | 2022 |
|---|----|----------|----|----------------|
| Deferred income, beginning | \$ | 113,412 | \$ | 118,400 |
| Revenue recognized that was included | | | | |
| in deferred income at beginning of year | (| 113,412) | (| 93,100) |
| Increase due to payments in lieu of | | | | |
| assessment received before earned | | 86,295 | | 88,112 |
| Deferred income, ending | \$ | 86,295 | \$ | <u>113,412</u> |

Note 13 - Related Party Transactions

The Organization rents office space disclosed in Note 8. A board member is the Vice Chair of the entity serving as the management agent for the landlord.

The Organization also leases economic development space from The City of New York which is disclosed in Note 8 - Pershing Square. Representatives from the City serve as board members of the Organization.

The Organization leases exterior roof-top space for neighborhood lighting from entities related to board members. The entities are reimbursed for electric costs based on electrical usage for this purpose. For the years ended June 30, 2023 and 2022, amounts paid to the entities amounted to \$10,775 and \$13,764, respectively.

The Organization is a dues-paying member of the Real Estate Board of New York (REBNY). The president of REBNY is member of the board of the Organization.

Note 14 - Restatements

The COVID pandemic and government health restrictions severely curtailed the operations of the Organization's subtenant in the Pershing Square premises, resulting in receivables being written off during the year that ended June 30, 2022 and for a period going back to April 1, 2020. The total amount of the receivables that was written off was \$465,117. \$425,000 of that was related to fiscal year 2021 and the remainder related to earlier years.

The Organization negotiated an abatement of PILOT installment payments with the City of New York based on the fact that the Organization had not received rent and PILOT payments from its subtenant during the period of April 1, 2020 through September 30, 2021. The Organization passed on the benefit of the forgiveness of the PILOT receivable to the subtenant for the rent receivable for the same period.

In addition, it was determined that due to the operating changes, some improvements should not have been amortized in fiscal year 2021. Therefore, \$66,647 of fiscal year 2021 amortization expenses were reversed.

Note 15 - Subsequent Events

Subsequent events were evaluated for potential additional disclosures and corrections through October 16, 2023, which is the date the financial statements were available to be issued.

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To: The Board of Directors
Grand Central Partnership, Inc.
Grand Central District Management
Association, Inc.

We have audited the combined financial statements of Grand Central Partnership, Inc. and Grand Central District Management Association, Inc. as of and for the years ended June 30, 2023 and 2022, and have issued our report thereon dated October 16, 2023, which contained an unmodified opinion on those combined financial statements. Our audit was performed for the purpose of forming an opinion on the combined financial statements as a whole. The combined schedule of expenses and budget are presented for the purpose of additional analysis and are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Skody Scot & Company, CPAs, PC

New York, NY October 16, 2023

GRAND CENTRAL PARTNERSHIP, INC. GRAND CENTRAL DISTRICT MANAGEMENT ASSOCIATION, INC. COMBINED SCHEDULE OF EXPENSES AND BUDGET (Supplemental Financial Information) YEAR ENDED JUNE 30, 2023

| | Total Expenses | Assessment Budget | |
|----------------------------------|-------------------|----------------------|--|
| Personnel costs: | | | |
| Staff salaries | \$ 2,833,136 | \$ 3,278,590 | |
| Hourly staff | 3,179,522 | 3,945,901 | |
| Payroll taxes/benefits | 1,774,108 | 2,163,931 | |
| Total personnel costs | 7,786,766 | 9,388,422 | |
| Other expenses: | | | |
| Depreciation & amortization | 1,329,212 | 1,329,218 | |
| Donations to other organizations | 28,825 | - | |
| Dues, memberships & permits | 52,496 | 50,000 | |
| Insurance | 626,198 | 539,200 | |
| Maintenance | 65,187 | 93,496 | |
| Office expenses | 94,706 | 113,321 | |
| Outside contractors | 1,348,430 | 1,732,356 | |
| Professional fees | 159,650 | 262,089 | |
| Rent and utilities | 826,411 | 824,278 | |
| Supplies | 357,876 | 398,967 | |
| Telephone & communications | 37,197 | 40,486 | |
| Travel and meetings | 30,209 | 21,560 | |
| Total expenses | \$ 12,743,163 | \$ 14,793,393 | |